

Report to: STRATEGIC COMMISSIONING BOARD

Date: 24 April 2019

Executive Member/Reporting Officer: Jessica Williams, Interim Director of Commissioning
Presented by Pat McKelvey, Head of Mental Health and Learning Disabilities

Subject: NEIGHBOURHOOD MENTAL HEALTH TEAM; LEAD PROVIDER TENDER OUTCOME AND RECOMMENDATION

Report Summary: In November 2018 the Strategic Commissioning Board (SCB) agreed that, in line with our Living Life Well (LLW) Mental Health Programme, a new Neighbourhood Mental Health Team would be established, bringing together a range of existing resources from Pennine Care, TMBC and ICFT plus £1,048,831 of new investment. Central to creating an innovative and flexible team is the Lead Provider Organisation, which went out to tender on 15 February. SCB agreed to receive the Tender Award Report as a tabled document to reduce any delays in establishing the new service.

The Tender was led by STAR Procurement supported by a panel including staff from the Strategic Commission and Pennine Care NHS Trust plus people with lived experience who are working in the LLW Programme.

The Post Tender Award Report is attached outlining details of the process and outcome of this tender. An Exemption Request is also included as only two providers submitted a bid for the contract.

Recommendations: That the Strategic Commissioning Board is asked to agree that Big Life Company is awarded the contract as detailed in the Post Tender Award Report.

Financial Implications:
(authorised by Section 151 Officer)

Budget Allocation (if Investment Decision)	£1,193,496.31 for a contract period of three years
CCG or TMBC Budget Allocation	CCG
Integrated Commissioning Fund Section – S75, Aligned, In-Collaboration	S75
Decision Body – SCB, Executive Cabinet, CCG Governing Body	SCB
Value For Money Implications – e.g. Savings Deliverable, Avoidance, Expenditure Benchmark Comparisons	This was subject to formal tender procurement and the most competitive tender was awarded demonstrating VFM
Additional Comments	
Following a review of two years’ annual accounts for both bidders, the preferred provider passed all the financial evaluation assessments and scored a low risk to the CCG.	

Additional financial clarification was sought on certain elements of the bid and satisfactory responses received providing additional assurance.
The CCG has planned for this investment and this is within the budget identified.

Legal Implications:

(authorised by Borough Solicitor)

This report should be dealt with in the exempt part of the agenda as it contains information relating to the financial or business affairs of particular persons, and in the current circumstances where decisions and actions have still to be made and followed in the procurement process, maintaining the exemption outweighs the public interest in disclosing the information contained within.

Procurement Standing orders requires at D3 that approval from SCB is required where:

- it is not best value, or
- it has been negotiated, or
- less than 3 tenders have been received a report has to be written with a full justification with details of the evaluation.

In this case only 2 tenders have been received necessitating a report as above. The Council strategic Procurement advisor STAR have assisted in the process and are supportive of the outcome.

How do proposals align with Health & Wellbeing Strategy?

The proposal aligns with the Developing Well, Living Well and Working Well programmes.

How do proposals align with Locality Plan?

This proposal supports the achievement of:

- Healthy Lives (early intervention and prevention)
- Community development: this will strengthen and sustain community groups and voluntary sector organisations to provide the necessary support in the community.
- Enabling self-care: improving skills, knowledge and confidence of people with long-term conditions or with on-going support needs to self-care and self-manage.
- Locality based services; for people who need regular access to health and social services, these will be fully integrated in localities, offering services close to, or in, people's homes.

How do proposals align with the Commissioning Strategy?

This supports the 'Care Together Commissioning for Reform Strategy 2016-2020' commissioning priorities for improving population health particularly;

- Supporting the wider determinants of health and wellbeing, giving children the best start in life and helping people to stay in and return to work, thereby improving their own prosperity.
- Early intervention and prevention across the life course to encourage healthy lifestyles and promote, improve and sustain population health.
- Creating the right care model so that people with long term conditions are better supported and equipped with the right skills to look after themselves and manage their conditions more effectively, reducing dependency on the health and social care system by promoting independence.

- Supporting positive mental health in all that we do.

Recommendations / views of the Health and Care Advisory Group:

This report was not presented at this group as SCB agreed to receive the Tender Award Report to reduce any delays in establishing the new service.

Public and Patient Implications:

This neighbourhood mental health development has been co-produced with input from patients and the public with lived experience of mental health needs.

Quality Implications:

If the investment is released to implement the new model of care for mental health quality of care available for patients will be improved.

How do the proposals help to reduce health inequalities?

This new development directly relates to a cohort of individuals who have struggled to access or receive any mental health support within the existing provision, due to not meeting current thresholds of services. Therefore, this development provides a new provision to support this cohort.

What are the Equality and Diversity implications?

There are no equality and diversity implications associated with this report.

What are the safeguarding implications?

There are no safeguarding implications associated with this report.

What are the Information Governance implications?

There are no information governance implications associated with this report.

Has a privacy impact assessment been conducted?

Not applicable.

Risk Management:

Risks will be identified and managed by the implementation team.

Access to Information :

Appendix 1	The Tender Evaluation Report, which is exempt from publication as it contains commercial information relation to a third party
Appendix 2.	The Exemption Request Form which is exempt from publication as it contains commercial information relation to a third party

The background papers relating to this report can be inspected by contacting Pat McKelvey, Head of Mental Health and Learning Disabilities, CCG Commissioning Directorate.



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1. BACKGROUND

- 1.1 This tender was conducted using the Open procedure in accordance with the requirements of its Procurement Standing Orders and the Public Contracts Regulations 2015 (SI 2015/102) (PCR 2015) for the purpose of procuring the services described in the Specification (Services).
- 1.2 In January 2018 the Strategic Commissioning Board (SCB) agreed to commit to improving the mental health of the Tameside and Glossop population by agreeing to prioritise investment in mental health to improve parity of esteem. Investment to support establishing a new model of mental health support in the neighbourhoods and improving support to people with ADHD and autism were included.
- 1.3 Following an analysis of options by a multi-agency working group SCB agreed investment to establish the 101 Days for Mental Health Project in May 2018. This included investing in the support of an experienced consultancy partner, the Innovation Unit, to support bringing together a wide range of partners and people with lived experience to collaboratively co-produce a new model of care for mental health in the neighbourhoods. The Business Case relating to this was signed off by the Strategic Commissioning Board in November 2018.
- 1.4 The aim of the Neighbourhood Mental Health Team is to meet the needs of people with multi-faceted needs. This includes:
- The effects of childhood abuse;
 - Emotional instability;
 - Dual diagnosis (substance misuse, LD and autism;)
 - Young adults with mental health needs transitioning from CAMHS;
 - People with complex psychological needs;
 - Medically unexplained symptoms;
 - People frequently asking for mental health help, including GP, A&E;
 - People under the care of tertiary services e.g. with eating disorders.
- 1.5 The purpose of the team is to provide a range of person-centred interventions including assessment, care planning, interventions and support for individuals introduced to the service. The vision for the service can be found in the Specification.

1. PROCUREMENT PROCESS

- 2.1 The route to market was light touch open procedure. The tender was advertised on The Chest, and also in the OJEU and Contracts Finder.
- 2.2 Below is the tender timetable:

Activity	Date
Issue of ITT	15 February 2019
Deadline for receipt of questions or clarifications (via The Chest)	22 March 2019 by 12noon
Deadline for receipt of Tenders (via The Chest)	28 March 2019 by 5pm
Interviews	3 April 2019
Notification of Decision (Standstill Period commences)	25 April 2019
Contract Award	8 May 2019
Contract Start	Go live 1 October 2019

- 2.2 The contract was awarded on the basis of the offer that was the most economically advantageous to the CCG. The Award Criteria are as follows:
- 70% technical or quality.
 - 20% interview.
 - 10% cost.
- 2.3 Responses received:
- Total number of Expressions of Interest: 27
Total number of On-Time Bids Received: 2
Total number of Opt-outs: 8
Total number of Non-responses: 17
- 2.4 The two bids received were from Richmond Fellowship and The Bid Life Company. The bids were evaluated by a panel consisting of representatives from the CCG, representatives of people with lived experience and colleagues from the council under the moderation guidance of STAR Procurement. Specialities such as Finance, Safeguarding, and Quality Assurance were also included in the evaluation of this Procurement Process.
- 2.5 The quality submissions received from both Richmond Fellow and Big Life required substantial clarifications to ensure Commissioners and Finance were content with the proposed delivery model and viability of responses.
- 2.6 The Tender Evaluation Report, which is exempt from publication as it contains commercial information relation to a third party, can be found in **Appendix 1**.

3. PROCUREMENT STANDING ORDER SEEKING TO WAIVE / AUTHORISATION TO PROCEED

- 1.1 This report is prepared in-line with Procurement Standing Order PSO D3.2 which requires permission to be obtained where procurement activity has resulted in the receipt of fewer than three tenders.
- 1.2 Authorisation is therefore sought for a waiver to PSO D3.2 to enable the award of contract to Big Life Company.
- 1.3 The Exemption Request Form which is exempt from publication as it contains commercial information relation to a third party can be found in **Appendix 2**.

2. VALUE OF CONTRACT

- 2.1 The three year contract value is £1,193,496.31 in total.

3. GROUNDS UPON WHICH WAIVER /AUTHORISATION TO PROCEED SOUGHT

- 3.1 A tender exercise was conducted utilising the open tender procedure in accordance with 2015 Public Procurement Regulations.
- 3.2 The panel is confident that the two tenders received demonstrated a sound understanding of our requirements and that the winning tender represents the most economically advantageous tender. Following the mandatory standstill period of 10 days, the contract can be awarded subject to the approval of the required waiver to procurement standing orders.

4. **REASONS WHY USUAL REQUIREMENTS OF PROCUREMENT STANDING ORDERS NEED NOT BE COMPLIED WITH BUT BEST VALUE AND PROBITY STILL ACHIEVED**

- 4.1 The Strategic Commission's Procurement Standing Orders have been followed rigorously in this tender process.
- 4.2 Following full evaluation by a panel consisting of representatives from each of the service areas deemed the Big Life Company submission fully compliant and the tender with the highest score met the Most Economically Advantageous Tender (MEAT) criteria, therefore permission is sought under Procurement Standing Order PSO D3.2 to award the contract for this service.
- 4.3 The alternative is to re-tender this service which will introduce delays to the implementation of this mental health provision in the Locality and to service users.

5. **RECOMMENDATIONS**

- 7.1 As set out on the front of the report.